Kairosconsultancy

https://kairosconsultancy.intentlabs.in/jobs/country-head/

Excellent Opportunity For Country Head

Hiring organization
Kairos Placement Services LLP

Employment Type
Full-time

Industry
Manufacturing

Job Location
Jasodha Nagar, 382210, Ahmedabad, Gujarat, India

Date posted
February 12, 2022

Description

Hello,

Greetings from Kairos Placement Services LLP!!!!!!

We have great opportunity for Country Head Profile in well known Manufacturing Industries.

Responsibilities

Job Description:-
- Must have experience of distribution appointment/finalisation.
- Must have experience in distribution management.
- Must have experience in team management.
- Good leadership skills
- Strong follow ups
- Liaising with head office and writing up quarterly/annual reports.
- Recruiting, vetting, and training all new staff.
- Develop way of path planning from ground level scratch
- Researching the country or region thoroughly and adapting strategies accordingly.
- Monitoring performance at all levels and scheduling training as required.
- Implementing an effective brand strategy and ensuring consistency.
- Building professional relationships with staff and clients.
- Maintaining a good image of the organization at all times.
- Manage Team
- Appointment distribution in PAN India by district and city.
- Achiever of Sales target
- Motivate and team enhancer

Contacts

Interested Candidates share CV on hr2@kairosconsultancy.com or directly call us on 9638133322